

THE PERFORMANCE AND POTENTIAL ENIGMA

OVERVIEW

This course is intended to increase your awareness as a Leader of the enormous gap that always exists between people's actual Performance and their real Potential. Just realising this is enormously insightful but we will do much more than that in this course.

This can change EVERYTHING for you and your people. It will get you and your people and the organisation to whole new levels of performance, well-being and achievement. It will also greatly influence and enrich your role as leader and how you see that role

OBJETIVES

1. Get a new appreciation of the enormous potential in your people and organisation that is not being properly utilised or enjoyed.
2. Develop new skills around believing in people and in their inherent greatness.
3. Begin a path to a whole new level of performance in the organisation, and satisfaction for people.
4. Learn to see and handle your role as a Leader in a new and more empowering way.
5. Discover how you can achieve huge jumps in performance and results for free and with ease!

LESSONS

1. Welcome

1. Welcome
2. Objectives
3. Course Format

2. Performance is Everything in Work and in Life

1. Performance and POTENTIAL
2. Leadership – the Art of Possibility
3. Why the Gap is Good news!

3. The courage to dream and Imagine

1. Realising how truly powerful you are.
2. The Power of Belief in People and in Life.

4. See and Treat People as they REALLY are

1. Leadership – Empowering and Enriching People and in Everything
2. Bring out the greatness in your People

5. Test for Understanding

6. Final Review

1. Final Message and New Paradigm
2. Leadership Tool
3. Summary of Course Learnings (PDF)
4. References

DURATION

While you could take this course in less than a half-hour, it is our recommendation that it be taken over the course of few days to allow you to reflect on learnings, check your understand, discuss it with others (or with a Maybe consultant.)

This will help to ensure that you come to the group session well equipped to make a big contribution to the meeting and ensure that the learnings are applied to enrich and improve your daily work and life.