

# DECISION MAKING STYLES Nr. 1

## OVERVIEW

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Good decision making is not only critical in terms of identifying and following the best directions and options for an organisation, but is also the single most important factor in deciding the culture and environment in any organisation. This course will add enormously to both of those needs.

It has the power to positively affect all areas of your life where decisions are made...which IS substantial.

## OBJECTIVES

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1. Learn when and how to take decisions on your own as the responsible manager or leader.
2. Learn how it is the situation that determines which style to use rather than a personal profile or preference.
3. Discover how to get people on board with your thinking without any form of manipulation.
4. Learn why involving people makes you a better decision maker.
5. Find out how to be a clear and strong decision-maker and get people on board with your decisions at the same time.

## LESSONS

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### **1. Introduction**

1. Welcome
2. Objectives
3. Course Format

### **2. The Four Decision Making Styles**

### **3. Decision Making Style Nr. 1.**

### **4. The End of Group Manipulation**

### **5. The Key to Trust**

### **6. Final Review**

1. Final Message and New Paradigm
2. Leadership Tool
3. Summary of Course Learnings (PDF)
4. References

## DURATION

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While you could take this course in less than a half-hour, it is our recommendation that it be taken over the course of few days to allow you to reflect on learnings, check your understand, discuss it with others (or with a Maybe consultant.)

This will help to ensure that you come to the group session well equipped to make a big contribution to the meeting and ensure that the learnings are applied to enrich and improve your daily work and life.