

WHO COMES FIRST – THE INDIVIDUAL OR THE TEAM?

OVERVIEW

The aim of this course is to deal with the often perceived conflict between what is good for the Company or Organisation, and what is good for me, the person, the individual. It is easy to slip into this kind of clash and end up with people being torn between doing what they see as good for the organisation and what they see as good for THEM as individuals.

This creates a tug or pull on people's loyalties and much of managing can be about ensuring people's commitment and energy remain focused on the Company or organisation.

OBJETIVES

1. Discover how to align people with the interests and goals of the organisation in a healthy way.
2. Discover the greater and underlying truth that dissolves this dilemma and shows why there is no need to ever sacrifice one's own welfare.
3. Learn why it is your role as a leader to build team dynamics of mutual dependencies and why this benefits everyone.
4. Create the mindset where the overall good is seen as what always matters.
5. Create a basis on which to reframe and restructure existing organisational systems and practices

LESSONS

1. Introduction

1. Welcome
2. Objectives
3. Course Format

2. Tugs on Loyalties

3. The Game – Four Parts

4. The More you Give, the More you Get

5. The New Paradigm of Collaboration

6. Test for Understanding

7. Final Review

1. Final Message and New Paradigm
2. Leadership Tool
3. Summary of Course Learnings (PDF)
4. References

DURATION

While you could take this course in less than a half-hour, it is our recommendation that it be taken over the course of few days to allow you to reflect on learnings, check your understand, discuss it with others (or with a Maybe consultant.)

This will help to ensure that you come to the group session well equipped to make a big contribution to the meeting and ensure that the learnings are applied to enrich and improve your daily work and life.